

social psychology elliot aronson pdf

Social psychology is the scientific study of how people's thoughts, feelings, and behaviors are influenced by the actual, imagined, or implied presence of others. In this definition, scientific refers to the empirical investigation using the scientific method. The terms thoughts, feelings, and behavior refer to psychological variables that can be measured in humans.

Social psychology - Wikipedia

Distinguished by its current-events emphasis, the aim to bring the outside world into the field of social psychology, strong diversity coverage, and engaging connections drawn between social psychology and everyday life, SOCIAL PSYCHOLOGY, Ninth Edition, remains one of the most scholarly and well-written books in its field.

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A theoretical approach uncommon in major psychology literature is David Straker's, SIFT-3M model. It was created to discuss mental functioning in relation to psychological decisions (e.g., compliance).

Compliance (psychology) - Wikipedia

En psychologie sociale, la dissonance cognitive est la tension interne propre au système de pensées, croyances, émotions et attitudes d'une personne lorsque plusieurs d'entre elles entrent en contradiction l'une avec l'autre. Le terme désigne également la tension qu'une personne ressent lorsqu'un comportement entre en contradiction avec ses idées ou croyances.

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